



SUSAN O. SCHEUTZOW

Susan is known as one of Ohio's leading healthcare attorneys and is the author of the book "Ohio Health Care Provider Law," which has been relied upon in healthcare law across the state for more than 20 years.

As Of Counsel, she works with clients on regulatory and compliance matters, medical staff and licensing issues, contract negotiations, litigation and general corporate law. Susan also serves as General Counsel for Southwest General Hospital.

Susan's contributions to the field of healthcare law across her 35-year legal career have been recognized locally and nationally. She is a current fellow and former board member of the American Health Lawyers Association, was honored with the Distinguished Women in Healthcare award from the Visiting Nurse Association and is often called upon to speak on healthcare law topics and contribute to such publications as the Journal of Health & Life Sciences Law. She is an attorney equally respected among medical staffs and healthcare executives.

Susan has pioneered the curriculum in Health Law at Cleveland State University's Cleveland-Marshall College of Law and continues to teach graduate and undergraduate courses in health law at Baldwin-Wallace University.

Outside of her legal work and teaching, Susan is a world traveler with a particular interest in nature and animals and has visited the Amazon rainforest, India, China and Africa among other places. She is a weaver and spinner who creates one-of-a-kind handspun yarns and craft pieces.

REPRESENTATIVE EXPERIENCE

- Serving as legal counsel to the City of Cleveland in the proposed \$425 million redevelopment of the City's Convention Center and the world's first Medical Mart, a series of showrooms for medical device, pharmaceutical, hospital, medical colleges, and other medical-related companies
- Assisting a manufacturer and distribution of medical devices to go public
- Servicing as hospital counsel for a variety of credit facilities with lending institutions
- Assisting with Joint Commission survey readiness
- Successfully litigating and settling a case against the National Practitioner Data Bank
- Handling peer review matters from initial investigations through full hearings

CONTACT

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- SOS@kjk.com

PRACTICE AREAS

- Healthcare

EDUCATION

- Capital University Law School, J.D., 1982
- The Ohio State University, M.A., 1976
- Kent State University B.A., political science, 1975

PROFESSIONAL AFFILIATIONS

- American Health Lawyers Association
- Ohio Society of Hospital Attorneys
- Ohio State Bar Association
- Ohio State Dental Board

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AWARDS

- Martindale-Hubbell AV Preeminent Rating for Highest Level of Professional Excellence
- Selected to Ohio Super Lawyers, 2004-2006, 2016-2021
- American Health Lawyers Association, Fellow, 2005 to present
- Distinguished Women in Healthcare, Visiting Nurse Association, 2005
- Ohio Super Lawyer, Law and Politics, 2004 to 2007
- Leading Lawyers, Northeast Ohio's Inside Business magazine, 2001 to present
- Distinguished Alumnus, College of Arts and Sciences, Kent State University, 2001
- The Best Lawyers In America (Woodward/White), 1991 to 1998, 2015, 2016, 2018-2021
- Crain's Cleveland Business, Notable Women in Healthcare, 2018

CIVIC INVOLVEMENT

- Berea Education Foundation, Board Member, 2010 to present
- Southwest General Community Health Foundation, Board Member, 2012 to present
- The Eliza Jennings Group Board Member, 2009 to present
- University Suburban Health Center, Board Member, 2014 to present

- Assisting healthcare providers in creating a financially and clinically integrated network of providers
- Qualifying healthcare providers for federal and state tax-exempt status
- Representing physicians before the Ohio Medical Board
- Assisting a publicly-held medical insurance holding company to acquire additional medical insurance companies with combined assets of more than \$650 million
- Advising stockholders of a company providing billing services to the healthcare industry in a \$90 million sale and recapitalization transaction
- Representing a start-up firm that has developed a preventive and predictive medical imaging platform
- Counseling an operator of dialysis centers in connection with various aspects of its business, including a joint venture with a national dialysis service provider
- Representing a start-up teleradiology company in raising capital, key client and service agreements, and corporate structure

“Whenever possible I don't tell clients that the law prohibits them from doing something, but help them reach their goals within the confines of the law.”

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