



STEVEN A. MARRER

With more than 30 years of experience in real estate law, Steve is valued by his clients for his expertise in working on real estate development and ownership from start to finish, representing clients in the retail, office, hospitality, restaurant, industrial and commercial sectors.

That includes such areas of expertise as real estate development and finance; acquisition of undeveloped land or existing buildings; dispositions and exchanges; all types of leasing and ground leasing; design and construction contracting; tax increment financing; private placement memoranda; formation of public-private partnerships; joint ventures; debt restructuring and workouts; community development authority; and property management and operations.

That depth of experience and his pragmatic approach helps Steve to take proactive steps to avoid potential challenges and to identify cost-effective solutions for those that do arise.

Outside of his role at KJK, Steve is an avid woodworker whose handcrafted furniture is displayed in friends' homes across the country. During warm months, Steve can also be found at car shows throughout Northeast Ohio alongside his restored 1961 Chevrolet Impala convertible.

"We have a lot of long-term relationships with our clients at KJK. I have one client whom I've served for nearly 30 years. Clients come to us, they don't tend to go away."

- Steven A. Marrer

REPRESENTATIVE EXPERIENCE

- Representing clients in the construction and financing of shopping centers, apartment buildings, condominiums and mixed-use developments in nearly 10 states
- Working on the acquisition and financing for over 150 single-tenant retail and commercial sites in 17 states
- Handling all aspects of the development of a music museum, including State, County and Federal legislation, County and Port Authority Bond financing, ground leasing and submerged land leasing, Corps of Engineers and FAA permitting, and architects and construction contracts

CLEVELAND OFFICE
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KJK.com

EDUCATION

- Case Western Reserve University
School of Law, J.D., 1983
- Northwestern University, B.A.,
Economics and Political Science, 1980

PROFESSIONAL AFFILIATIONS

- Cleveland Metropolitan Bar
Association
- International Council of Shopping
Centers

AWARDS

- Martindale-Hubbell AV Preeminent
Rating for Highest Level of
Professional Excellence (16th year)
- The Best Lawyers in America, Real
Estate Law, 2008-2021
- Leading Lawyers of Northeast Ohio,
2008-2016
- Selected to Ohio Super Lawyer, 2009

CIVIC INVOLVEMENT

- Crossroads Men's Crisis Center,
volunteer

- Representing a Northeast Ohio developer in site acquisition, leasing, construction, and financing of multiple store locations for a major national drug store chain
- Handling multi-state, multi-property 1031 transactions
- Serving as lead counsel for such acquisitions as:
 - \$50 million 1031 acquisition of Alabama apartments, with Fannie Mae financing
 - \$38 million bond financing and construction loan for a new hotel on the campus of a nationally-recognized medical center located in Cleveland
 - \$36 million sale of 6 locations for an Illinois-based drug retailing chain in 4 states
 - \$22 million sale of a hotel in Miramar, Florida

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