



SCOTT A. NORCROSS

Scott brings significant skill to KJK's Corporate team, with 18 years of commercial litigation and transactional experience. His background allows him to assist corporate clients in financing transactions with respect to origination and workout credits.

Scott also represents entrepreneurs and individuals in the esports industry, facilitating contracts and negotiating deals to capitalize on the explosive growth in the esports ecosystem. Scott further manages, negotiates and drafts vendor, sponsor, media and league agreements. Scott utilizes his business and legal experience to offer assistance beyond the traditional legal role including rebranding and brand management; esports event preparation and management; esports facility and development and day-to-day venture management to add value to each project.

Prior to joining KJK, Scott acted as outsourced "in-house counsel" for public and private companies and partnerships such as ordinary business transactions including contract preparation and review for day-to-day operations, corporate governance and employment matters, as well as mergers and acquisitions, dispositions and private offerings.

Scott holds a Bachelor of Science degree in political science from Miami University and a Juris Doctorate from the University of Toledo College of Law. He is a member of the Cleveland Metropolitan and Ohio State Bar Associations, and serves on the board for Exit Planning Institute. Additionally, Scott is a trustee for Bay Rockets Athletics Association, assisting with fundraising and athlete support for high school and junior high athletics. He also serves as treasurer on the Board of Directors for West Park Academy and East Academy, both charter schools in Cleveland.

When he's not practicing law, Scott is an avid runner, cyclist and swimmer who enjoys woodworking and restoration of all things old. He lives in Bay Village with his wife and two daughters.

REPRESENTATIVE EXPERIENCE

- Served as primary counsel for middle market closely held family businesses in the manufacturing, real estate, transportation, insurance, construction and professional services arena
- Served as primary counsel for banks and lending institutions, conducting commercial loan workouts including the liquidation of corporate assets and the creative restructuring of corporations; managed 100-150 client files and \$175-200 million in client assets
- Managed the collection practice for major insurance company recovering \$1MM in assets yearly

CONTACT

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PRACTICE AREAS

- Corporate
- Esports, Media & Entertainment

EDUCATION

- Miami University, B.S., Political Science, 1997
- University of Toledo College of Law, J.D., 2000

PROFESSIONAL AFFILIATIONS

- Ohio State Bar Association
- Cleveland Metropolitan Bar Association
- Exit Planning Institute, Board Member, 2019

AWARDS

- Selected to Ohio Rising Stars, 2011, 2012, 2014

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