



MATTHEW T. VIOLA

As chair of KJK's Real Estate Practice Group, Matt leads a team with diverse expertise in real estate law that handles more than \$1 billion in deals for clients annually. Matt himself is a jack-of-all-trades attorney with experience in virtually all real estate related matters, a rarity among real estate attorneys today.

Matt brings a practical and efficient approach to his work for clients, which have included developers of commercial, retail, residential, multi-family, office and industrial properties. He is skilled in handling all aspects of real estate transactions, including negotiation, acquisition, construction, disposition, zoning, financing, sale, leasebacks and joint venture work.

His expertise also encompasses drafting and negotiating real estate contracts that include purchase agreements, leases, easements, construction documents, AIA forms, homeowner association (HOA) declarations and related documents. He works extensively with clients to study the feasibility of real estate projects, including reviewing construction issues, title commitments, surveys and application of governmental regulations.

Outside of KJK, Matt is a youth baseball coach and league commissioner and sits on the board of S.U.C.C.E.S.S. for Autism, a nonprofit organization that assists families with the financial burdens of caring for a child with autism.

"KJK has big-firm ability with a smaller firm feel. When you are represented by a big firm, you can get lost a bit, working with a different person every day. Here, you are one-on-one with your attorney."

- Matthew T. Viola

REPRESENTATIVE EXPERIENCE

- Represented several clients on the acquisition, development and sale of thousands of single-family home sites and apartment buildings around Ohio
- Served as counsel to a large insurance company regarding the development of hundreds of service centers across the United States
- Negotiated a design/build agreement and various construction contracts for an Ohio hospital's extensive expansion
- Served as counsel on the acquisition and development of more than 200 condominium units and 1,000 apartment units in Chattanooga, Tenn.; Peoria, Ariz; Tampa, Fla.; and Scottsdale, Ariz.

CLEVELAND OFFICE
1375 East Ninth Street
One Cleveland Center + 29th Floor
Cleveland, OH 44114

216.696.8700

COLUMBUS OFFICE
10 West Broad Street
One Columbus Center + Suite 1900
Columbus, OH 43125

614.427.5731

KJK.com

EDUCATION

- Cleveland-Marshall College of Law, Cleveland State University, J.D., 2000
- Miami University, B.S., Business Administration, 1996

PROFESSIONAL AFFILIATIONS

- Cleveland Metropolitan Bar Association
- International Council of Shopping Centers

AWARDS

- The Best Lawyers in America, Real Estate Law, 2018
- Selected to Ohio Rising Stars, 2009

CIVIC INVOLVEMENT

- Bay Men's Club Youth Baseball League, commissioner
- S.U.C.C.E.S.S. for Autism, board member
- St. Raphael Catholic Church, council member

- Represented a client on the acquisition and development of more than 2,000,000 square feet of shopping centers in Ohio, Illinois and Virginia
- Served as counsel to a developer involving various build-to-suit programs for more than 40 auto-body centers and 50 pharmacy retail stores
- Served as one of the lead attorneys on the development of a practice facility for a professional basketball team

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